



DATE: 26th of January 2016

REQUEST FOR PROPOSAL: RFP/2016/729 FOR THE PROVISION OF

F2F SERVICES MEXICO

CLOSING DATE AND TIME: - February 7th, 00:00 a.m. CTR TIME

INTRODUCTION

The Office of the United Nations High Commissioner for Refugees was established on 14 December 1950 by the United Nations General Assembly. The agency is mandated to lead and co-ordinate international action to protect refugees and resolve refugee problems worldwide. Its primary purpose is to safeguard the rights and well-being of refugees. It also has a mandate to help stateless people.

In more than five decades, the agency has helped tens of millions of people restart their lives. Today, a staff of some 8,600 people in more than 125 countries continue to help more than 33.9 million globally displaced persons. To help and protect some of the world's most vulnerable people in so many places and types of environments, UNHCR must purchase goods and services worldwide. For further information on UNHCR, its mandate and operations please see http://www.unhcr.org.

To learn more about UNHCR's work in México, please visit http://www.acnur.org/

1. REQUIREMENTS

The Office of the United Nations High Commissioner for Refugees (UNHCR), México, invites qualified service providers to make a firm offer for the establishment of a contract to provide fundraising services related to F2F recruitment and retention services, to conduct donor servicing through telemarketing, database monitoring, upgrade and donor care strategies (referred to hereinafter as "services").

UNHCR may award Frame Agreement(s) up to two (2) companies with a tentative duration from April 2016 to June 2018, potentially extendable for a further period of one year.

The successful bidder(s) will be requested to maintain their quoted price model for the duration of the Frame Agreement(s).

IMPORTANT:

Terms of Reference (TORS) are detailed in Annex A of this document.

2. BIDDING INFORMATION:

2.1. RFP DOCUMENTS

The following annexes form an integral part of this Invitation to Bid:



Annex A: Terms of Reference (TOR)

Annex **B**: Financial Offer Form
Annex **C**: Vendor Registration Form

Annex D: UNHCR Special Conditions for Fundraising Activities-2008

Annex E: UN General Conditions of Contracts for the Provision of Services- 2010

Please read this RFP and its annexes carefully. Failure to observe the procedures may result in disgualification from the evaluation process.

Please take careful note of article 5 "Subcontracting" of the attached General Terms and Conditions Annex E.

2.2 ACKNOWLEDGMENT

Please acknowledge the receipt of this RFP by replying to FERRAEZ@unhcr.org:

- Your confirmation of receipt of the RFP
- Whether you will be submitting a bid

2.3 REQUESTS FOR CLARIFICATION

Bidders are required to send their questions regarding this RFP by e-mail to Alejandro Ferraez, Regional PSFR Officer, at FERRAEZ@unhcr.org. **The deadline for receipt of questions is 13.00 pm CTR Mexico Time on January 31**st, **2016.** Correspondence with any other UNHCR staff member or contractor in respect of this RFP is not permitted and may constitute grounds for disqualification. Bidders are requested to keep all questions concise.

IMPORTANT: Inclusion of copies of your offer with any correspondence sent directly to the attention of responsible buyer or any other UNHCR staff other than the submission e-mail address will result in disqualification of the offer. Please send your bid directly to the address provided in the "Submission of Bid" section 2.6 of this RFP

UNHCR will compile and answer all questions received. A consolidated Q&A file will be then shared with all suppliers and posted on UNHCR website and UNGM website.

UNHCR may hold a suppliers` conference to answer all questions if it is deemed necessary.

2.4 YOUR OFFER

Your offer shall be prepared in Spanish, also in English.

Your offer shall comprise the following two sets of documents:

- Technical offer
- Financial offer

2.4.1 Content of the TECHNICAL OFFER

The Terms of Reference (TORs) of the services requested by UNHCR can be found in **Annex A.** Please note that no financial elements can be included into the technical offer. Your technical offer should be concisely presented and structured in the following order to include, but not necessarily be limited to, the following information:



a) Description of the company and the company's qualifications

A description of your company with the following documents: company profile, registration certificate and last audit reports:

- Year founded;
- If a multi-location company, specify headquarters location;
- Number of similar and successfully completed projects;
- Number of similar projects currently underway;
- Any relevant experience working with UNHCR Mexico, other UN Agencies should be included:
- Total number of clients, please provide a list;
- You are requested to provide three (3) references that we may contact from your current client list, including ones from working relationships with UNHCR México or other UN Agencies. If submitting a partnership proposal, please provide references for each firm that is participating in the proposal bid.

Any information that will facilitate our evaluation of your company's substantive reliability, financial and managerial capacity to provide the services.

b) Understanding of the requirements for services, proposed approach, solutions, methodology and outputs

Any comments or suggestions on the TOR, as well as your detailed description of the manner in which your company would respond to the TOR:

- A description of your organization's capacity to provide the service.
- A description of your organization's experience in these services.
- All bidders should include an initial transition schedule, as well as standard delivery times for services provided.
- A few samples of successful creative pieces.

c) Proposed personnel to carry out the assignment

The composition of the team you propose to provide:

- A description of the team member's role within your firm
- Curriculum Vitae of core staff (team members)
- **Vendor Registration Form**: If your company is not already registered with UNHCR, you should complete, sign and submit with your technical proposal the Vendor Registration Form (**Annex C**).
- UNHCR Special Conditions for Fundraising Activities: Your technical offer should contain your acknowledgement of the UNHCR Special Conditions for Fundraising Activities by signing Annex D.
- UNHCR General Conditions for Provision of Services: Your technical offer should contain your acknowledgement of the UNHCR General Conditions for Provision of Services by signing Annex E.



2.4.2 Content of the FINANCIAL OFFER

Your separate **Financial Offer** must contain an overall offer in a single currency, which shall be Mexican Pesos (MXN).

The financial offer must cover all the services to be provided (price "all inclusive").

The Financial Offer is to be submitted as per the Financial Offer Form (**Annex B**). Bids that have a different price structure may not be accepted.

Bidders should provide costs, in **Annex B**, for each service as is indicated in TOR **Annex A**:

- 1. Strategic advice, consulting and program reporting services
- 2. Creative proposals deliverables and development
- 3. Marketing Implementation
- 4. Production Management
- 5. Program management of all marketing activities

The Price Component of your proposal should detail your fee structure for each activities listed above in the Technical Component, as well as other associated costs to manage the direct response program.

Kindly note: Travel associated with visits to suppliers, contractors or UNHCR offices are the sole responsibility of the vendor; and should be factored into your planning and costs.

UNHCR is exempt from all direct taxes and customs duties. With this regards, <u>price has to include detailed and full taxes VAT, GST or HST</u>. No additional taxes and prices can be added to the financial proposal.

You are requested to hold your offer valid for 90 days from the deadline for submission. UNHCR will make its best effort to select a company within this period. UNHCR's standard payment terms are within 30 days after satisfactory implementation and receipt of documents in order.

The cost of preparing a bid and of negotiating a contract, including any related travel, is not reimbursable nor can it be included as a direct cost of the assignment.

2.5 BID EVALUATION:

2.5.1 Supplier Registration:

The qualified supplier(s) will be added to the Vendor Database after investigation of suitability based on the submitted Vendor Registration Form and supporting documents. The investigation involves consideration of several factors such as:

- Financial standing;
- Core business:
- Track record:
- Contract capacity.



2.5.2 Technical and Financial evaluation:

For the award of this project, UNHCR has established evaluation criteria which govern the selection of offers received. Evaluation is made on a technical and financial basis. The percentage assigned to each component is determined in advance as follows:

The **Technical offer** will be evaluated using the following criteria and percentage distribution: **70%** from the total score

Points obtainable									
1. Company	a. General liability/capacity of the company								
Qualifications	b. Fundraising experience in the business or similar projects to donor acquisition, retention and collection process								
	C.								
	d. Presence and experience in the Country								
2. Proposed	Comprehensive of presented proposal								
Services	b. Clarity interpreting and presenting F2F services								
	c. Quantifying Results - Reporting / Key Performance Indicators Capacity to provide all described services								
	d. Telemarketing capacity (with outsourced or in-house management if applies)								
	e. Capacity to achieve the UNHCR proposed results								
	f. Experience with similar projects								
3. Project Staff	Experience of core people who will work on UNHCR project. (Including experience with similar projects)								
Total:	Maximum Total Score 70%								

<u>Remark:</u> The Technical offer score will be calculated according to the percentage distribution for the technical and financial offers.

Short-listed vendors will be requested to present their technical offer, services and proposal either in-person or via webex.

Technical Bid Punctuation (TP)

Technical Punctuation = (Total points obtainable/Maximum score giving to the Technical Bid) *100

IMPORTANT:

The technical offer will be evaluated using the following criteria and percentage distribution: 70% from the total score. Bidders must have a **minimum technical threshold of 49 out of 70 points** for the technical proposal in order to be considered further for the financial evaluation.

The **Financial offer** evaluation will use the following percentage distribution: **30%** from the total score.

The maximum number of points will be allotted to the lowest price offer that is opened and compared among those invited firms. All other price offers will receive points in inverse proportion to the lowest price; e.g., [total Price Component] x [USD\$ lowest] \ [USD\$ other] = points for other supplier's Price Component.

IMPORTANT: All prices are individual and free standing, the UNHCR does not need to hire all services, and prices must stay the same

Total Punctuation (TP)



(TP) x (percentage distribution assigned to the Technical bid i.e. 70%) + (FP) x (percentage distribution assigned to the Technical bid i.e. 30%

IMPORTANT:

Overall best solution will win the contract, not necessarily lowest price

2.6 SUBMISSION OF BID:

The offers must bear your official letter head, clearly identifying your company.

Bids should be submitted by e-mail and all attachments should be in PDF format. (Copies of the PDF format documents may, as an addition, be included in Excel or other formats etc.).

Bid must be sent by e-mail ONLY to: MEXME@UNHCR.ORG

IMPORTANT:

The technical offer and financial offer are to be sent in separate documents. Failure to do so may result in disqualification.

Deadline: February 7th 2016 00:00 a.m. CTR

IMPORTANT: Any bid received after this date or sent to another UNHCR address may be rejected.

It is your responsibility to verify that all e-mails have been received properly before the deadline. Please be aware of the fact that the e-mail policy employed by UNHCR limits the size of attachments to a maximum of **5 MB** so it may be necessary to send more than one e-mail for the whole submission.

Please indicate in e-mail subject field:

- Bid RFP/2016/729
- Name of your firm with the title of the attachment
- Number of e-mails that are sent (example: 1/3, 2/3, 3/4).

UNHCR will not be responsible for locating or securing any information that is not identified in the bid. Accordingly, to ensure that sufficient information is available, the bidder shall furnish, as part of the bid, any descriptive material such as extracts, descriptions, and other necessary information it deems would enhance the comprehension of its offer.

2.7 BID ACCEPTANCE:

UNHCR reserves the right to accept the whole or part of your bid.

UNHCR may at its discretion increase or decrease the proposed content when awarding the contract and would not expect a significant variation of the rate submitted. Any such increase or decrease in the contract duration would be negotiated with the successful bidder as part of the finalization of the Purchase Orders for Services.

UNHCR may, at its discretion, extend the deadline for the submission of bids, by notifying all prospective suppliers in writing. The extension of the deadline may accompany a modification of the solicitation documents prepared by UNHCR at its own initiative or in response to a clarification requested by a prospective supplier.



Please note that UNHCR is not bound to select any of the firms submitting bids and does not bind itself in any way to select the firm offering the lowest price. Furthermore, the contract will be awarded to the bid considered most responsive to the needs, as well as conforming to UNHCR's general principles, including economy and efficiency and best value for money.

2.8 CURRENCY AND PAYMENT TERMS FOR PURCHASE ORDERS

Any Purchase Order (PO) issued as a result of this RFP will be made in the currency of the winning offer(s). Payment will be made in accordance to the General Conditions for the Purchase of Services and in the currency in which the PO is issued. Payments shall only be initiated after confirmation of successful completion by UNHCR business owner.

2.9 UNHCR GENERAL CONDITIONS OF CONTRACTS FOR THE PROVISION OF SERVICES

Please note that the Special Conditions for Fundraising Activities (**Annex D**) and the General Conditions of Contracts (**Annex E**) will be strictly adhered to for the purpose of any future contract. The Bidder must confirm the acceptance of these terms and conditions in writing.

Budget allocation cannot be revealed by UNHCR at this point of time, but will be disclosed to the chosen supplier after the RFP.

Yours faithfully,

Mark Manly Representative UNHCR México



Annex A: Terms of Reference (TOR)

1. Background

United Nations High Commissioner for Refugees (UNHCR) is mandated to lead and co-ordinate international action to protect refugees and resolve refugee problems worldwide. Its primary purpose is to safeguard the rights and well-being of refugees. It strives to ensure that everyone can exercise the right to seek asylum and find safe refuge in another State, with the option to return home voluntarily, integrate locally or to resettle in a third country. It also has a mandate to help stateless people.

The Office of the United Nations High Commissioner for Refugees was established on December 14, 1950 by the United Nations General Assembly. In Mexico was established, after the agreement, signed between Mexican Government and UNHCR on October 5, 1982; published on January 13, 1983 by the Diario Oficial de la Federacion

It has a central office in Mexico City and two field offices in Tapachula and Tenosique, both in Chiapas. UNHCR and COMAR (Comision Mexicana de Ayuda a Refugiados) working together, giving support and assistance for refugees. Recently more people is looking for international protection and Humanitarian aid, thereby UNHCR is growing private funds sourcing by bank cards (credit and debit cards), from individual donations.

Private Sector Fund Raising authorized a F2F fundraising program in order to grow the individual giving area in the next three years.

2. Scope of Services

In order to achieve cost efficiency whilst ensuring outstanding quality of service, UNHCR is seeking to enter in to a Long Term Agreement (LTA) for the maximum period of thirty one (31) months for donor acquisition and retention services with Contractors(s) specialized in such service areas.

The LTA will be signed with the successful bidder(s) for an initial period of seven (7) months (Phase 1) and will be extended at the sole discretion of UNHCR for additional twenty four (24) months (Stage 2) and potentially extendable for a further period of twelve (12) months (Stage 3) based on previous performance evaluation based each stage.

UNHCR expects to be able to have this service from 1st March 2016 onwards.

Our expectation is to reach a minimum return on investment of:

Phase 1: 0.7: within 1st year.
Stage 2: 1.4: within 2nd year.
Stage 3: 2.0: within 3rd year.

The contractor will need to deliver the following:

- A) F2F Fundraising Recruitment Services (Individual Giving Donors)

 And/or
- B) F2F Fundraising Retention Services (for donors acquired in A)

A) F2F Fundraising Recruitment Services

Conduct the face-to-face fundraising campaigns at events, businesses, and targeted public sites (street, mall, door) to solicit regular giving (i.e. monthly, every six months) donations.

Conduct the donor servicing through telemarketing, database monitoring, upgrade and donor care strategies.

Collect donations in the form of a pledge by a donor to have an amount deducted from the donor's credit card or bank account and paid into a UNHCR bank account on a regular basis as a donation to UNHCR by the donor.

Contractor(s) will be required to deploy at the request of UNHCR team(s) of suitable competent persons with relevant expertise, (hereinafter referred to as "Fundraisers", "Team Leaders" and "Operations Managers") to perform the face-to-face donor acquisition services.

- a) At least one (1) Team Leader to:
- Assist in conducting feasibility studies
- Train and motivate junior personnel (Fundraisers) in all aspects of fund raising
- Create fund raising plans and help implement and evaluate those plans; and
 - b) At least three (3) junior personnel (Fundraiser) to:
- Participate in the development of strategies and the implementation of the same to recruit individual donors, in the form of regular monthly givers.

The Contractor(s) will be required to identify Operation Manager or Account executive(s) to serve as a focal point to oversee the effective implementation of the F2F programme. Contractor(s) will be required to mobilise sufficient numbers of operation support staff to provide the services.

The Contractor(s) target is to acquire at least an average of 550 donors per month during the period March 2016 to December 2017.

Any adjustment on the number of target donors to be acquired, it shall be mutually agreed by UNHCR and the Contractor prior to the execution of the contract and subject to revision every three (3) months.

<u>Contractor(s)</u> is expected to provide the following services based on the above mentioned conditions:

2.1 Recruitment of Staff

- Plans and coordinates the recruitment of highly competent staff to effectively perform the activities as required under the UNHCR face-to-face programme

2.2 Staff Administration

- Monitors the attendance, performance and conduct of staff who are involved in the UNHCR face-to-face programme

2.3 Logistics Arrangement that Supports the F2F Operation

- Plans and applies for locations for all face-to-face teams
- Prepares and submits face-to-face operation proposal to UNHCR for consideration and approval
- Prepares and submits application to obtain approval and all relevant permits from all concerned parties

- Coordinates, produces and manages the flow of resources including but not limited to pitch cards, leaflets, donation forms, banners and uniforms to support the face-to-face program at the predefined locations
- If using hand-held device, set up and coordinate the backend process
- Provision of identification badges and presentation materials for the face-to-face program staff
- Digital developments and use of electronic devices (Tablets, smart phones) with donor form to acquire individual donors
- Electronic payment methods bank cards processing for street
- Coordinates F2F activities in other states and cities in the country (At least 4 cities simultaneously)

2.4 Control and Submission of Donation Forms or handheld device

- Each donation form should carry a unique serial number and should be strictly controlled by the Contractor
- All donation forms must be accounted for at all times
- Ensures that donation forms are accurately completed and signed by the donors
- Ensures that all completed or voided donation forms are returned to UNHCR within five (5) working days

2.5 Training

- Provision of induction training to all newly recruited face-to-face programme staff
- Provision of regular training for all fundraisers
- Provision of special training for team leaders

2.6 Motivation

- Plans, develops and maintains motivation schemes as deemed appropriate
- Prepares and submits proposal for motivation schemes to UNHCR for consideration,
- approval

2.7 Performance Assessment

- Conducts daily performance assessments of fundraisers by Team Leader
- Conducts daily and weekly performance assessments of Team Leader by Operation
- Manager(s)
- Conducts regular on-site supervision by operation manager(s)

2.8 Monitoring Staff Conduct

- Ensures that no face-to-face programme staff engages in any misleading or deceptive conduct
- Ensures that apart from completing the donation forms no face-to-face programme staff accepts any form of donations, including but not limited to cash and gifts
- Ensures that no face-to-face programme staff commits any act which may compromise the image and interests of UNHCR
- Ensures that all staff members comply with applicable laws and regulations while carrying out activities in relation to UNHCR's face-to-face programme

2.9 Reporting

- Prepares and submits monthly location plans for all face-to-face teams
- Informs UNHCR of any change of location within the same day
- Prepares and submits weekly and quarterly reports of donor acquisition results
- Provision of verbal report of any misconduct or complaint received in regard to staff engaged in UNHCR's face-to-face activities as soon as practicable and of written
- reports with actions taken and/or proposed remedy to UNHCR within 3 working days

2.10 Data Entry

- Data entry and daily processing: Including registering forms and transferring the data electronically to UNHCR's data house directly for uploading into its donor database, gift processing; plus providing reporting practices and measurable metrics.

2.11 Thank you Package

- Thank you packages: Developing (with UNHCR) a Thank you package (letter and donor guide flyer), laser printing, packaging and delivery (by the recruiters)

2.12 Thank you call and ongoing reactivation calls

- Thank you: to verify donors' commitment and details + welcome SMS
- Welcome email if using hand-held device
- Reactivation calling to donors who fail to make a transaction

2.13 Welcome call and ongoing reactivation calls

- All plans and materials will be subject to sign off and approval from UNHCR

B) F2F Fundraising Retention Services

Conduct the fundraising communication campaigns towards new donors recruited in Part A during Phase 1 and Phase 2.

For new and active donors within the first 12 months, this should include:

- Data entry and daily processing: Including registering forms and transferring the data electronically through UNHCR's existing bank, re-process all items "Unrealised Donors" (donors that have been rejected by bank due to no fund or incorrect data), and provide weekly summary report to UNHCR.
- 2. Process the debiting of the donor credit cards and bank accounts every month with at least two (2) processing attempts. Provide monthly detailed reporting in order to be able to do reconciliations and fundraising analysis (donation report, financial report, attrition report and customer service report).
- 3. Process the debiting of the donor credit cards and bank accounts with a total of six (6) processing attempts before the donor can be archived as "Rejected".
- 4. Thank you packages: Developing (with UNHCR) a welcome package (letter and donor guide flyer), laser printing, packaging, letter shopping (labelling) and mailing d
- 5. Thank you calls: to verify donors' commitment and details (approximately 10 mins./per call) + welcome SMS/MMS or any other digital delivery
- 6. Design, printing and delivery of donor care materials to donors during Year 1 including a mailed Thank you/Welcome Pack, a quarterly newsletter (12 Letter pages in 4 colours), up to 22 electronic direct mails and a printed donor tax exemption receipt.
- 7. Upgrade, conversion and reactivation calls to donors
- 8. Inbound call services.

For active donors after the first 12 months, communication and work plan should include 1, 2, 3, 6, 7 and 8. All plans and materials will be subject to sign off and approval from UNHCR

3. Minimum Requirements

Minimum requirements to participate in this RFP (Request for Proposal) are:

- a) A proven track record with F2F activities in the Mexican marketplace; and
- b) The bidder's proven eligibility to work in Mexico. All license/ permission cots to be borne by supplier.
- c) Sign a specific contract of services.

4. UNHCR Parameters / Considerations

The UN Refugee Agency offers the following expected parameters to be considered when preparing your proposal:

- Minimum objective for the period/ Phase 1: (January 2016 to December 2016) is 550 new donors per month in average, meaning approximately 8,000 donors on a 12 months basis.
- Minimum objective for the Stage 2 (January 2017 to December 2017) is 900 new donors per month in average, meaning 11,000 donors on a full year basis for 2017.
- Monthly donations/pledges may be set up by direct debit or credit card (Visa/MasterCard and American Express);
- Minimum acceptable monthly donation/pledge must be between \$130 to \$300 Mexican pesos.
- Fundraisers cannot accept gifts or donations on street. No cash gifts can be received by the fundraisers
- Budget allocation cannot be revealed by UNHCR at this point of time, but will be disclosed to the chosen supplier after the RFP;
- This contract would remain in effect from the time the contract is awarded through to 31
 December 2016. There is a possibility of extending the terms into 2017 (pending available
 budget and satisfactory results during 2016 and 2017)

Our expectation is to view proposals that are designed to reach a minimum return on investment of 1:1 within 12 months based on:

- The required number of new donors to acquire per year;
- The average value of a donor on a monthly basis;
- An estimation of attrition: retention of donors (% of donors who stop their donation during the first 12 months, after 3 months, 6 months and 12 months).

FOR THE EXCEL FORMAT PLEASE SEND A REQUEST TO GALER@UNHCR.ORG

UNHCR

ANNEX B

FACE 2 FACE FINANCIAL PROPOSAL/ 2015/729

Fill here name of your Agency, Company Name

Instructions
Please III only in IBLUE cells
Explain each detailed calcualition
All tax included
Any sould or comment should be deliber in Questions period
Lianua y Hit, 2016 as described in IRFP
For Year 2 and 3 use the Year 1 base and describe how will be
the increase

Definitions

Recruites - Front liners: Donor recruiter, Fundraiser
Days per month: Number of days that your agency expects has Frontliners in the field

Conversion Rate: Expected agency conversion rate from all acquiered donors, succeful charge to bank card

Average gift: Agency donation minimum average gift expected to ask and receive

Total recruiter fee: Include the total cost payment per recruiter per month based on agency proposal

Monthly attrtion rate: Based on agency experience which is the attrtion rate post effective donor recruited

AGENCY KEY DATA

Total Number of Fundraisers

Number of Teams VFAD 2 VEAD 3 Number of Teams
Number of locations venues per month
TMK Stations for donor services
Number of cities
Describe cities
Describe cities

KEY PERFORMANCE INDICATORS	YEA	R 1	YEAR 2	YEAR:	3
Total new donors via F2F		-			
Total donors lost					
Average Gift		#DIV/0!			
Total Invest/Expenditure: acquisition	\$				
Total Estimated Income post attrition	\$	-			
Acquisition cost per donor		#DIV/0!			
Formulae: Income / Expense = ROI		#DIV/0!			
Mkt ROI		#DIV/09		#DIV/0!	#DIV/
Total Year cost	\$				
Monthly agency cost	\$	-			
Telemarketing donor services Year cost	•••••	C			
please do not change Year 1 formulas					

Year 2 and 3 increase or changes detail:

ETAILED INCOME PROPOSAL	Mon	th 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12 Tot	al
ecruiters														#DIV/0!
ospect goal (real)														#DIV/0!
vs per month														#DIV/0!
nversion rate %														#DIV/0!
verage Gift														#DIV/0!
													\$	
ew monthly donors post conversion (pre attrition)	s	- s	- s	- s	- s	- s	- s	- s	- s	- s	- s	- s	- S	
monthly donors in data base	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- S	- \$	
onthly attrition rate		0%	0%	1%	1%	1%	0%	0%	0%	0%	0%	0%	0%	
JM Supporters lost monthly attrition	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	
JM new DD donors (POST attr)	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	
nthly income new (without attrition)	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- S	- S	- S	- S	- \$	
monthly income (without attrition)	S	- S	- \$	- S	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	
onthly income (POST attr)	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	
onthly income (POST attr) JM monthly income (POST attrition)	\$ S	- \$	- \$ - \$	- S	- \$ - \$									

Fees should include taxes and any other comission

DETAILED COST, EXPENSES PROPOSAL		Month 1	Mo	nth 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12 T	otal
Face to Face/ Direct Dialogue EXPENSE	\$	-	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-	\$ -
Total Recruiter fees	\$		\$	- \$											\$ -
Bonus or extra payment to recruiters	\$	-	\$	- \$	-										s -
Payment for presence in exhibitions or locations	\$	- 1	\$	- \$											S -
Uniforms cost	\$														s -
describe any other material	\$		\$	- \$	-										S -
describe any other material	\$	-													\$ -
describe any other material	\$														\$ -
describe any other material	\$	-													\$ -
F2F Retention donor services	\$	- :	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-	\$ -
TANK startes and	÷														•

...any other donor retention services cost/ fee

VARIABLE AND FIXED FEES	Description	Cost or value %
Detailed cost structure		
Recruiter fee payment daily		
Agency fee comission		
Donor retention services cost		
describe any other cost		
describe any other cost		

ANY OTHER COST DESCRIPTION	Description	Cost or value %
describe any other cost		
donoriho onu othor ocot		



UNHCR VENDOR REGISTRATION FORM – (Rev. Feb 10)

Section 1: Company Details and General Information	
1. Name of Company:	
2. Street Address:	3. P.O. Box and Mailing Address:
Postal Code: City:	
Country:	
4. Tel:	5. Fax:
6. Email:	7. WWW Address:
3. Contact Name and Title:	
9. Email:	
10. Parent Company (Full legal / officially registered company name):	
11. Subsidiaries, Associates - name, city, country (attach a List if necess	sary):
12. International Offices/Representation (Countries where the Company	has local Offices/Representation):
13. Type of Business (Mark one only):	
Corporate/ Limited: Partnership: Other (specify)):
14. Nature of Business:	
Manufacturer: Authorised Agent: Trader:	Consulting Company Other (specify):
15. Year Established:	16. Number of Full-time Employees:
17. Licence no./State where registered:	18. VAT No./Tax I.D:
19. Technical Documents available in:	
English French Spanish Russian Arab	oic Chinese Other (specify)
20. Working Languages:	
English French Spanish Russian Arab	oic Chinese Other (specify)
Section 2: Banking Information	
21. Bank Name:	22. Branch Name:
23. Branch Address:	24. Tel. number:
	25. Fax number:
26. Bank Account Number:	27. Account Name:
28. Account currency:	29. Swift/Bank Identifier Code (BIC):
30. International Bank Account Number (IBAN):	
31. Routing Bank details (if applicable): full details to be provided a	as per above
If multiple bank accounts exist that may be relevant to UNHCR, plea	ase provide details for each account.
	1

Section 3: Technical Capability and In	formation on Goo	ds / Services	Offered	
32Quality Assurance Certification (e.g. ISO 9000	or Equivalent) (please p	provide a Copy of	your latest Certificate):	
33. For Goods only, do those offered for supply co	onform to National/Intern	ational Quality St	andards?	
Yes No No				
34. List below up to a maximum of ten (10) of you	r core Goods/Services of	ffered:		
Description (one Line for each Item)		Na	tional/International Quality	y Standard to which Item conforms
Section 4: Experience				
35. Annual Value of Total Sales for the last 3 Yea	ırs:			
Year: USD Yea	r: USD	Year	: USD	
36. Annual Value of Export Sales for the last 3 Ye	ears:			
·	ır: USD	Year	: USD	
 If available, please provide a copy of the commay be requested in case of a contract with \(\text{\chi}\) 		audited Financial	Report. Please note that	the latest audited financial report
Do you have outstanding bankruptcy, judgme	ent or pending legal actio	n that could impa	air operating as a going co	oncern? Yes No
If available, please provide Credit Rating by I	Oun and Bradstreet or ec	quivalent:		
38. Recent Contracts with the UN and/or other Inte	-		Danida a Osmalia d	Destination
Organization: Value:	<u>Year:</u>	<u>G000s/</u>	Services Supplied:	<u>Destination:</u>
USD				
USD				
USD				
39. To which Countries has your Company exporte		note over the last	2 Voore?	
Society of the second s	ya ana/or managoa i roje	3010 0701 1110 1401	o route.	

Section 5: UN Global Compact Initiative	
40. Is your company aware of the UN Secretary General's Global Compact initiative, which can be viewed at http://www.unglobalcom	npact.org?
Yes No No	
If yes, have you signed up to this initiative or are you going to sign up to? Please state:	
Section 6: Environment	
41. Does your Company have a written Statement of its Environmental Policy? (If yes, please attach a Copy)	
Yes No No	
42. Write down the name, qualification and contact details of your company's environmental focal point.	
Name: Qualification: Telephone: Email:	
43. Does your organisation hold any accreditation such as ISO 14001 related to the environment?	
Yes No If yes, please attach a copy.	
Section 7: Anti Personnel Mines	
44. By signing this VRF, potential vendor warrants and represents that neither it, its parent entities (if any), nor any of its subsidiary or affiliated entities (if any) is engaged in the sale or manufacture, either directly or indirectly, of anti-personnel mines or any compor primarily for the operation thereof. Please confirm by answering Yes or No below.	nents produced
Yes No Any breach of this clause may lead to the termination of all contracts your Company may hundred under the approved vendor database.	nave with
Section 8: Child Labour	
45. By signing this VRF, potential vendor warrants and represents that it is not engaged in any practice inconsistent with the Right Convention on the Rights of Child which requires that a child shall be protected from performing any work that is likely to be hazardowith the child's education or to be harmful to the child's health and physical, mental, spiritual, moral or social development. Do you agr	ous or to interfere
Yes No Any breach of this clause may result in the termination of all contracts your Company may UNHCR and removal from the approved vendor database.	have with
Section 9: Official not to benefit	
46. By signing this VRF, potential vendors confirm that they have read, understood and will comply with the UNHCR policy on the "ze strictly prohibits the acceptance of any type of gift and/or hospitality by UN staff members participating in the procurement process. Pleaters are the complex of the complex procurement process.	
Yes No Any breach of this clause may lead to the termination of all contracts your Company may h UNHCR and removal from the approved vendor database.	nave with
Section 10: Others	
47. Please list any Disputes your Company has been involved in with UN Organizations over the last 3 Years:	
48. List any National or International Trade or Professional Organizations of which your Company is a Member.	
49. Is your company already registered with the United Nations Global Marketplace (UNGM)? If so, please provide registration number	er.
50. Certification: I, the undersigned, hereby accept the UNHCR General Conditions, a copy of which has been provided to me, and warrant that the provided in this form is correct and, in the event of changes, details will be provided as soon as possible:	information
51. Self Declaration : I, the undersigned, declare that: (a) Our company is not involved in any fraudulent or corrupt activities and has not been in the past, and is not currently under any such activities which would render our company unsuitable for business dealing with UNHCR.	y investigation for
(b) Our company is not on, or associated with a company or individual, groups, undertakings and entities that are on the consolida established and maintained by the committee established by the UN Resolution No. 1267 (www.un.org/sc/committees/1267/consolution)	
(c) Our company is not on, or associated with a company or individual that are subject to the list of Independent Inquiry Company Oil-for-food programme (www.iic-offp.org).	mittee into United
(d) Our company is not currently removed, invalidated or suspended by any other UN Headquarters, or Field Offices or any ot (including the World Bank)	her UN Agencies
Name: Functional Title: Signature: Date:	

Please mail completed form to*:

United Nations High Commissioner for Refugees
Supply Management Service HQSF00
Chief, Procurement & Contracts Section
Ipoly utca 5a/b/c
1133 Budapest
Hungary

*Registration form to be returned to the relevant UNHCR Office

Companies that are registered with UNHCR and that have no purchase history over three years shall beinactivated. UNHCR may require new registration documentation from suppliers in case new business opportunity appears.

INSTRUCTIONS FOR COMPLETION

The form should be typewritten in uppercase and completed clearly and accurately ensuring that all questions are answered. The numbers below correspond to item numbers on the registration form:

Section 1:

- 1. Full name of company.
- Full street address.
- 3. Full mailing address (including P.O. Box, if any).
- 4. Telephone number, including correct country and area codes.
- 5. Fax number, including country and area codes.
- 6. Email address.
- 7. WWW Address.
- 8. Provide name of person (including title) or department to whom correspondence should be addressed.
- 9. Provide email address of contact person.
- 10. Full legal name of parent company, if any.
- 11. Please provide, on a separate sheet if necessary, names and addresses of all subsidiaries & associates if any.
- 12. Please provide countries where the company has local offices or representation.
- 13. Please tick one box. If other; please specify.
- 14. Please tick one box. If other; please specify. If the company is a manufacturer of some products and a trader/agent of others which they do not manufacture, both boxes should be ticked.
- 15. Indicate the year in which the organization was established under the name shown in Item 1.
- 16. Indicate the total number of full-time personnel in the company.
- 17. Provide the license number under which the company is registered, or the State where it is registered.
- 18. Provide the VAT number or Tax I.D. of the company.
- 19. Please tick the boxes for which languages the company is able to provide technical documents. Please specify other languages.
- 20. Please tick the boxes for which languages the company is able to work in. Please specify other languages.

Section 2:

- 21. Full name of bank.
- 22. Name of branch.
- 23. Address where branch is located.
- 24. Telephone number, including correct country and area codes.
- 25. Fax number, including country and area codes.
- 26. Number of the company account.
- 27. Name in which the account is held (important: tis should be the company name).
- 28. Currency of the account.

- 29. Swift code for the account.
- 30. International Bank Account Number (IBAN).
- 31. Should a routing be required for international payments, please provide full details of intermediate bank(s).

Section 3:

- 32. List any Quality Assurance Certificates (e.g. ISO 9000 series) that have been issued to your company and provide a copy of the latest certificates.
- 33. Indicate whether the company's products conform to national/international standards. If yes please attach copies of the certificates.
- 34. Please list up to 10 of the core goods/services offered. For each item, list the National/International Quality Standard to which it conforms.

Section 4:

- 35. Provide the total annual sales for the organization for the last 3 financial years in USD.
- 36. Provide the total export sales for the organization for the last 3 financial years in USD.
- 37. Please provide a copy of your most recent annual report or audited financial report. Please tick 'yes' or 'no' to reflect whether your company has any outstanding bankruptcy, judgment or pending legal action that could impair operating as a going concern? If available, provide a rating by Dun and Bradstreet or equivalent (specify which).
- 38. Enter the name(s) of UN organizations which your company has dealt with recently. Provide the value and the year of the contract, the goods/services supplied and the country of destination of each contract. If you have had more than 5 of such contracts, please attach a separate sheet indicating the others. Documentary evidence of such contracts may be required, e.g. copies of purchase orders.
- 39. List export markets, in particular, all developing countries to which your company has exported over the last 3 years.

Section 5:

40. Please confirm if your company is aware of the UN Global Compact Initiatives – ten universally accepted principles of Human Rights, Labour, Environment and Anti-Corruption – by marking Yes or No. Also, please state if you have signed up to this initiative or you intend to do so.

Section 5:

- 41. The Earth Summit, held in Rio de Janeiro in 1992, emphasised the necessity to protect and renew the earth's limited resources. Agenda 21 was adopted by 178 governments and lays an emphasis for the UN to exercise leadership, i.e. towards promoting environmental sensitive procurement policies for goods and services. Please indicate whether your company has a written statement of its Environmental Policy and, if so, please provide a copy.
- 42. Provide the name, qualification and contact details (e-mail and telephone) of your environmental focal point.
- 43. Please indicate if your organisation holds any accreditation such as ISO 14001 related to the environment. If so, please enclose copies of such certification.

Section 7:

44. UNHCR expects all suppliers with whom it does business with to obey with the non-engagement in the sale or manufacture of anti-personnel mines or components utilized in the manufacture of anti-personnel mines. Please mark yes if you are in agreement and no if otherwise.

Section 8:

45. UNHCR expects all suppliers with whom it does business with to obey with the non-engagement in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, the International Labour Organization (ILO) Minimum Age Convention or the Prohibition and Immediate Elimination of the Worst Forms of Child Labour Convention. Please mark yes if you are in agreement and no if otherwise.

Section 9:

46. Official benefits: UNHCR adopted "zero tolerance" policy that strictly prohibits the acceptance of any type of gift and/or hospitality by UN staff members participating in the procurement process. Please confirm your acceptance by answering Yes or No if otherwise.

Section 10:

- 47. List all disputes with UN organizations which your organization has been involved in over the last 3 years. If more space is required, please use a separate sheet.
- 48. Provide details of all national and international trade or professional organizations to which your company belongs.
- 49. UNHCR accepts UNGM-registered companies into its database, subject to submitting a hardcopy of a complete set of vendor registration form with necessary attachments. The registration number provided by UNGM should be given.
- 50. Please read carefully the enclosed UNHCR General Term and Conditions, as signing of the form signifies acceptance. The form should be signed by the person completing it and their name and title should be typed, along with the date.

- 51. Please sign a self declaration stating that:
 - (a) Your company is not involved in any fraudulent and corrupt activities and has not been in the past, and is not currently under any investigation for such activities which would render your company unsuitable for business dealing with UNHCR.
 - (b) Your company is not on, or associated with a company or individual, groups, undertakings and entities that are on the consolidated list established and maintained by the committee established by the UN Resolution No. 1267 (www.un.org/sc/committees/1267/consolist.html)
 - (c) Your company is not on, or associated with a company or individual that are subject to the list of Independent Inquiry Committee into United Nations Oil-for-food programme (www.iic-offp.org)
 - (d) Your company is not currently removed, invalidated or suspended by the UN Headquarters or any of its field offices or any other UN agency Headquarters or any of their field offices.



GENERAL CONDITIONS OF CONTRACT

CONTRACTS FOR THE PROVISION OF GOODS AND SERVICES

- 1. **LEGAL STATUS OF THE PARTIES:** The United Nations Office of the High Commissioner for Refugees ("UNHCR") and the Contractor shall also each be referred to as a "Party" hereunder, and:
 - 1.1 Pursuant, *inter alia*, to the Charter of the United Nations and the Convention on the Privileges and Immunities of the United Nations, UNHCR, as a subsidiary organ of the United Nations, has full juridical personality and enjoys such privileges and immunities as are necessary for the independent fulfillment of its purposes.
 - 1.2 The Contractor shall have the legal status of an independent contractor *vis-à-vis* UNHCR, and nothing contained in or relating to the Contract shall be construed as establishing or creating between the Parties the relationship of employer and employee or of principal and agent. The officials, representatives, employees, or subcontractors of each of the Parties shall not be considered in any respect as being the employees or agents of the other Party, and each Party shall be solely responsible for all claims arising out of or relating to its engagement of such persons or entities.
- 2. **SOURCE OF INSTRUCTIONS:** The Contractor shall neither seek nor accept instructions from any authority external to UNHCR in connection with the performance of its obligations under the Contract. Should any authority external to UNHCR seek to impose any instructions concerning or restrictions on the Contractor's performance under the Contract, the Contractor shall promptly notify UNHCR in writing and provide all reasonable assistance required by UNHCR. The Contractor shall not take any action in respect of the performance of its obligations under the Contract that may adversely affect the interests of UNHCR, and the Contractor shall perform its obligations under the Contract with the fullest regard to the interests of UNHCR.
- 3. **RESPONSIBILITY FOR EMPLOYEES:** To the extent that the Contract involves the provision of any services to UNHCR by the Contractor's officials, employees, agents, servants, subcontractors and other representatives (collectively, the Contractor's "personnel"), the following provisions shall apply:
 - 3.1 The Contractor shall be responsible for the professional and technical competence of the personnel it assigns to perform work under the Contract and will select reliable and competent individuals who will be able to effectively perform the obligations under the Contract and who, while doing so, will respect the local laws and customs and conform to a high standard of moral and ethical conduct.
 - 3.2 Such Contractor personnel shall be professionally qualified and, if required to work with officials or staff of UNHCR, shall be able to do so effectively. The qualifications of any personnel whom the Contractor may assign or may propose to assign to perform any obligations under the Contract shall be substantially the same, or better, as the qualifications of any personnel originally proposed by the Contractor.
 - 3.3 At the option of and in the sole discretion of UNHCR:
 - 3.3.1 the qualifications of personnel proposed by the Contractor (*e.g.*, a curriculum vitae) may be reviewed by UNHCR prior to such personnel's performing any obligations under the Contract;
 - 3.3.2 any personnel proposed by the Contractor to perform obligations under the Contract may be interviewed by qualified staff or officials of UNHCR prior to such personnel's performing any obligations under the Contract; and,
 - 3.3.3 in cases in which, pursuant to Article 3.3.1 or 3.3.2, above, UNHCR has reviewed the qualifications of such Contractor's personnel, UNHCR may reasonably refuse to accept any such personnel.
 - 3.4 Requirements specified in the Contract regarding the number or qualifications of the Contractor's personnel may change during the course of performance of the Contract. Any such change shall be made only following written notice of such proposed change and upon written agreement between the Parties regarding such change, subject to the following:
 - 3.4.1 UNHCR may, at any time, request, in writing, the withdrawal or replacement of any of the Contractor's personnel, and such request shall not be unreasonably refused by the Contractor.



- 3.4.2 Any of the Contractor's personnel assigned to perform obligations under the Contract shall not be withdrawn or replaced without the prior written consent of UNHCR, which shall not be unreasonably withheld.
- 3.4.3 The withdrawal or replacement of the Contractor's personnel shall be carried out as quickly as possible and in a manner that will not adversely affect the performance of obligations under the Contract.
- 3.4.4 All expenses related to the withdrawal or replacement of the Contractor's personnel shall, in all cases, be borne exclusively by the Contractor.
- 3.4.5 Any request by UNHCR for the withdrawal or replacement of the Contractor's personnel shall not be considered to be a termination, in whole or in part, of the Contract, and UNHCR shall not bear any liability in respect of such withdrawn or replaced personnel.
- 3.4.6 If a request for the withdrawal or replacement of the Contractor's personnel is *not* based upon a default by or failure on the part of the Contractor to perform its obligations in accordance with the Contract, the misconduct of the personnel, or the inability of such personnel to reasonably work together with UNHCR officials and staff, then the Contractor shall not be liable by reason of any such request for the withdrawal or replacement of the Contractor's personnel for any delay in the performance by the Contractor of its obligations under the Contract that is substantially the result of such personnel's being withdrawn or replaced.
- 3.5 Nothing in Articles 3.2, 3.3 and 3.4, above, shall be construed to create any obligations on the part of UNHCR with respect to the Contractor's personnel assigned to perform work under the Contract, and such personnel shall remain the sole responsibility of the Contractor.
- 3.6 The Contractor shall be responsible for requiring that all personnel assigned by it to perform any obligations under the Contract and who may have access to any premises or other property of UNHCR shall:
 - 3.6.1 undergo or comply with security screening requirements made known to the Contractor by UNHCR, including but not limited to, a review of any criminal history;
 - 3.6.2 when within UNHCR premises or on UNHCR property, display such identification as may be approved and furnished by UNHCR security officials, and that upon the withdrawal or replacement of any such personnel or upon termination or completion of the Contract, such personnel shall immediately return any such identification to UNHCR for cancellation.
- 3.7 Not less than one working day after learning that any of Contractor's personnel who have access to any UNHCR premises have been charged by law enforcement authorities with an offense other than a minor traffic offense, the Contractor shall provide written notice to inform UNHCR about the particulars of the charges then known and shall continue to inform UNHCR concerning all substantial developments regarding the disposition of such charges.
- 3.8 All operations of the Contractor, including without limitation, storage of equipment, materials, supplies and parts, within UNHCR premises or on UNHCR property shall be confined to areas authorized or approved by UNHCR. The Contractor's personnel shall not enter or pass through and shall not store or dispose of any of its equipment or materials in any areas within UNHCR premises or on UNHCR property without appropriate authorization from UNHCR.

4. ASSIGNMENT:

4.1 Except as provided in Article 4.2, below, the Contractor may not assign, transfer, pledge or make any other disposition of the Contract, of any part of the Contract, or of any of the rights, claims or obligations under the Contract except with the prior written authorization of UNHCR. Any such unauthorized assignment, transfer, pledge or other disposition, or any attempt to do so, shall not be binding on UNHCR. Except as permitted with respect to any approved subcontractors, the Contractor shall not delegate any of its obligations under the Contract, except with the prior written consent of UNHCR. Any such unauthorized delegation, or attempt to do so, shall not be binding on UNHCR.



- 4.2 The Contractor may assign or otherwise transfer the Contract to the surviving entity resulting from a reorganization of the Contractor's operations, *provided that:*
 - 4.2.1 such reorganization is not the result of any bankruptcy, receivership or other similar proceedings; and.
 - 4.2.2 such reorganization arises from a sale, merger, or acquisition of all or substantially all of the Contractor's assets or ownership interests; *and*.
 - 4.2.3 the Contractor promptly notifies UNHCR about such assignment or transfer at the earliest opportunity; *and*,
 - 4.2.4 the assignee or transferee agrees in writing to be bound by all of the terms and conditions of the Contract, and such writing is promptly provided to UNHCR following the assignment or transfer.
- 5. **SUBCONTRACTING:** In the event that the Contractor requires the services of subcontractors to perform any obligations under the Contract, the Contractor shall obtain the prior written approval of UNHCR. UNHCR shall be entitled, in its sole discretion, to review the qualifications of any subcontractors and to reject any proposed subcontractor that UNHCR reasonably considers is not qualified to perform obligations under the Contract. UNHCR shall have the right to require any subcontractor's removal from UNHCR premises without having to give any justification therefor. Any such rejection or request for removal shall not, in and of itself, entitle the Contractor to claim any delays in the performance, or to assert any excuses for the non-performance, of any of its obligations under the Contract, and the Contractor shall be solely responsible for all services and obligations performed by its subcontractors. The terms of any subcontract shall be subject to, and shall be construed in a manner that is fully in accordance with, all of the terms and conditions of the Contract.
- 6. **OFFICIALS NOT TO BENEFIT:** The Contractor warrants that it has not and shall not offer any direct or indirect benefit arising from or related to the performance of the Contract or the award thereof to any representative, official, employee, or other agent of UNHCR. The Contractor acknowledges and agrees that any breach of this provision is a breach of an essential term of the Contract.
- 7. **PURCHASE OF GOODS:** To the extent that the Contract involves any purchase of goods, whether in whole or in part, and unless specifically stated otherwise in the Contract, the following conditions shall apply to any purchases of goods under the Contract:
 - 7.1 **DELIVERY OF GOODS:** The Contractor shall hand over or make available the goods, and UNHCR shall receive the goods, at the place for the delivery of the goods and within the time for delivery of the goods specified in the Contract. The Contractor shall provide to UNHCR such shipment documentation (including, without limitation, bills of lading, airway bills, and commercial invoices) as are specified in the Contract or, otherwise, as are customarily utilized in the trade. All manuals, instructions, displays and any other information relevant to the goods shall be in the English language unless otherwise specified in the Contract. Unless otherwise stated in the Contract (including, but not limited to, in any "INCOTERM" or similar trade term), the entire risk of loss, damage to, or destruction of the goods shall be borne exclusively by the Contractor until physical delivery of the goods to UNHCR in accordance with the terms of the Contract. Delivery of the goods shall not be deemed in itself as constituting acceptance of the goods by UNHCR.
 - 7.2 **INSPECTION OF THE GOODS:** If the Contract provides that the goods may be inspected prior to delivery, the Contractor shall notify UNHCR when the goods are ready for pre-delivery inspection. Notwithstanding any pre-delivery inspection, UNHCR or its designated inspection agents may also inspect the goods upon delivery in order to confirm that the goods conform to applicable specifications or other requirements of the Contract. All reasonable facilities and assistance, including, but not limited to, access to drawings and production data, shall be furnished to UNHCR or its designated inspection agents at no charge therefor. Neither the carrying out of any inspections of the goods nor any failure to undertake any such inspections shall relieve the Contractor of any of its warranties or the performance of any obligations under the Contract.
 - 7.3 **PACKAGING OF THE GOODS:** The Contractor shall package the goods for delivery in accordance with the highest standards of export packaging for the type and quantities and modes of transport of the goods. The goods shall be packed and marked in a proper manner in accordance with the instructions stipulated in the Contract or, otherwise, as customarily done in the trade, and in accordance with any requirements imposed by applicable law or by the transporters and manufacturers of the goods. The packing, in particular, shall mark the



Contract or Purchase Order number and any other identification information provided by UNHCR as well as such other information as is necessary for the correct handling and safe delivery of the goods. Unless otherwise specified in the Contract, the Contractor shall have no right to any return of the packing materials.

- 7.4 **TRANSPORTATION & FREIGHT:** Unless otherwise specified in the Contract (including, but not limited to, in any "INCOTERM" or similar trade term), the Contractor shall be solely liable for making all transport arrangements and for payment of freight and insurance costs for the shipment and delivery of the goods in accordance with the requirements of the Contract. The Contractor shall ensure that UNHCR receives all necessary transport documents in a timely manner so as to enable UNHCR to take delivery of the goods in accordance with the requirements of the Contract.
- 7.5 **WARRANTIES:** Unless otherwise specified in the Contract, in addition to and without limiting any other warranties, remedies or rights of UNHCR stated in or arising under the Contract, the Contractor warrants and represents that:
 - 7.5.1 The goods, including all packaging and packing thereof, conform to the specifications of the Contract, are fit for the purposes for which such goods are ordinarily used and for any purposes expressly made known in writing in the Contract, and shall be of even quality, free from faults and defects in design, material, manufacturer and workmanship;
 - 7.5.2 If the Contractor is not the original manufacturer of the goods, the Contractor shall provide UNHCR with the benefit of all manufacturers' warranties in addition to any other warranties required to be provided under the Contract;
 - 7.5.3 The goods are of the quality, quantity and description required by the Contract, including when subjected to conditions prevailing in the place of final destination;
 - 7.5.4 The goods are free from any right of claim by any third-party, including claims of infringement of any intellectual property rights, including, but not limited to, patents, copyright and trade secrets;
 - 7.5.5 The goods are new and unused;
 - 7.5.6 All warranties will remain fully valid following any delivery of the goods and for a period of not less than one (1) year following acceptance of the goods by UNHCR in accordance with the Contract;
 - 7.5.7 During any period in which the Contractor's warranties are effective, upon notice by UNHCR that the goods do not conform to the requirements of the Contract, the Contractor shall promptly and at its own expense correct such non-conformities or, in case of its inability to do so, replace the defective goods with goods of the same or better quality or, at its own cost, remove the defective goods and fully reimburse UNHCR for the purchase price paid for the defective goods; and,
 - 7.5.8 The Contractor shall remain responsive to the needs of UNHCR for any services that may be required in connection with any of the Contractor's warranties under the Contract.
- 7.6 ACCEPTANCE OF GOODS: Under no circumstances shall UNHCR be required to accept any goods that do not conform to the specifications or requirements of the Contract. UNHCR may condition its acceptance of the goods upon the successful completion of acceptance tests as may be specified in the Contract or otherwise agreed in writing by the Parties. In no case shall UNHCR be obligated to accept any goods unless and until UNHCR has had a reasonable opportunity to inspect the goods following delivery. If the Contract specifies that UNHCR shall provide a written acceptance of the goods, the goods shall not be deemed accepted unless and until UNHCR in fact provides such written acceptance. In no case shall payment by UNHCR in and of itself constitute acceptance of the goods.
- 7.7 **REJECTION OF GOODS:** Notwithstanding any other rights of, or remedies available to UNHCR under the Contract, in case any of the goods are defective or otherwise do not conform to the specifications or other requirements of the Contract, UNHCR, at its sole option, may reject or refuse to accept the goods, and within thirty (30) days following receipt of notice from UNHCR of such rejection or refusal to accept the goods, the Contractor shall, in sole option of UNHCR:
 - 7.7.1 provide a full refund upon return of the goods, or a partial refund upon a return of a portion of the goods, by UNHCR; *or*,



- 7.7.2 repair the goods in a manner that would enable the goods to conform to the specifications or other requirements of the Contract; *or*,
- 7.7.3 replace the goods with goods of equal or better quality; and,
- 7.7.4 pay all costs relating to the repair or return of the defective goods as well as the costs relating to the storage of any such defective goods and for the delivery of any replacement goods to UNHCR.
- 7.8 In the event that UNHCR elects to return any of the goods for the reasons specified in Article 7.7, above, UNHCR may procure the goods from another source. In addition to any other rights or remedies available to UNHCR under the Contract, including, but not limited to, the right to terminate the Contract, the Contractor shall be liable for any additional cost beyond the balance of the Contract price resulting from any such procurement, including, *inter alia*, the costs of engaging in such procurement, and UNHCR shall be entitled to compensation from the Contractor for any reasonable expenses incurred for preserving and storing the goods for the Contractor's account.
- 7.9 TITLE: The Contractor warrants and represents that the goods delivered under the Contract are unencumbered by any third party's title or other property rights, including, but not limited to, any liens or security interests. Unless otherwise expressly provided in the Contract, title in and to the goods shall pass from the Contractor to UNHCR upon delivery of the goods and their acceptance by UNHCR in accordance with the requirements of the Contract.
- 7.10**EXPORT LICENSING:** The Contractor shall be responsible for obtaining any export license required with respect to the goods, products, or technologies, including software, sold, delivered, licensed or otherwise provided to UNHCR under the Contract. The Contractor shall procure any such export license in an expeditious manner. Subject to and without any waiver of the privileges and immunities of UNHCR, UNHCR shall lend the Contractor all reasonable assistance required for obtaining any such export license. Should any Governmental entity refuse, delay or hinder the Contractor's ability to obtain any such export license, the Contractor shall promptly inform UNHCR in writing and consult with UNHCR to enable UNHCR to take appropriate measures to resolve the matter.

8. INDEMNIFICATION:

- 8.1 The Contractor shall indemnify, defend, and hold and save harmless, UNHCR, and its officials, agents and employees, from and against all suits, proceedings, claims, demands, losses and liability of any kind or nature brought by any third party against UNHCR, including, but not limited to, all litigation costs and expenses, attorney's fees, settlement payments and damages, based on, arising from, or relating to:
 - 8.1.1 allegations or claims that the possession of or use by UNHCR of any patented device, any copyrighted material, or any other goods, property or services provided or licensed to UNHCR under the terms of the Contract, in whole or in part, separately or in a combination contemplated by the Contractor's published specifications therefor, or otherwise specifically approved by the Contractor, constitutes an infringement of any patent, copyright, trademark, or other intellectual property right of any third party; *or*,
 - 8.1.2 any acts or omissions of the Contractor, or of any subcontractor or anyone directly or indirectly employed by them in the performance of the Contract, which give rise to legal liability to anyone not a party to the Contract, including, without limitation, claims and liability in the nature of a claim for workers' compensation.
- 8.2 The indemnity set forth in Article 8.1.1, above, shall not apply to:
 - 8.2.1 A claim of infringement resulting from the Contractor's compliance with specific written instructions by UNHCR directing a change in the specifications for the goods, property, materials, equipment or supplies to be or used, or directing a manner of performance of the Contract or requiring the use of specifications not normally used by the Contractor; *or*
 - 8.2.2 A claim of infringement resulting from additions to or changes in any goods, property, materials equipment, supplies or any components thereof furnished under the Contract if UNHCR or another party acting under the direction of UNHCR made such changes.



- 8.3 In addition to the indemnity obligations set forth in this Article 8, the Contractor shall be obligated, at its sole expense, to defend UNHCR and its officials, agents and employees, pursuant to this Article 8, regardless of whether the suits, proceedings, claims and demands in question actually give rise to or otherwise result in any loss or liability.
- 8.4 UNHCR shall advise the Contractor about any such suits, proceedings, claims, demands, losses or liability within a reasonable period of time after having received actual notice thereof. The Contractor shall have sole control of the defense of any such suit, proceeding, claim or demand and of all negotiations in connection with the settlement or compromise thereof, except with respect to the assertion or defense of the privileges and immunities of UNHCR or any matter relating thereto, which only UNHCR itself is authorized to assert and maintain. UNHCR shall have the right, at its own expense, to be represented in any such suit, proceeding, claim or demand by independent counsel of its own choosing.
- 8.5 In the event the use by UNHCR of any goods, property or services provided or licensed to UNHCR by the Contractor, in whole or in part, in any suit or proceeding, is for any reason enjoined, temporarily or permanently, or is found to infringe any patent, copyright, trademark or other intellectual property right, or in the event of a settlement, is enjoined, limited or otherwise interfered with, then the Contractor, at its sole cost and expense, shall, promptly, either:
 - 8.5.1 procure for UNHCR the unrestricted right to continue using such goods or services provided to UNHCR;
 - 8.5.2 replace or modify the goods or services provided to UNHCR, or part thereof, with the equivalent or better goods or services, or part thereof, that is non-infringing; *or*,
 - 8.5.3 refund to UNHCR the full price paid by UNHCR for the right to have or use such goods, property or services, or part thereof.

9. INSURANCE AND LIABILITY:

- 9.1 The Contractor shall pay UNHCR promptly for all loss, destruction, or damage to the property of UNHCR caused by the Contractor's personnel or by any of its subcontractors or anyone else directly employed by the Contractor or any of its subcontractors in the performance of the Contract.
- 9.2 Unless otherwise provided in the Contract, prior to commencement of performance of any other obligations under the Contract, and subject to any limits set forth in the Contract, the Contractor shall take out and shall maintain for the entire term of the Contract, for any extension thereof, and for a period following any termination of the Contract reasonably adequate to deal with losses:
 - 9.2.1 insurance against all risks in respect of its property and any equipment used for the performance of the Contract;
 - 9.2.2 workers' compensation insurance, or its equivalent, or employer's liability insurance, or its equivalent, with respect to the Contractor's personnel sufficient to cover all claims for injury, death and disability, or any other benefits required to be paid by law, in connection with the performance of the Contract;
 - 9.2.3 liability insurance in an adequate amount to cover all claims, including, but not limited to, claims for death and bodily injury, products and completed operations liability, loss of or damage to property, and personal and advertising injury, arising from or in connection with the Contractor's performance under the Contract, including, but not limited to, liability arising out of or in connection with the acts or omissions of the Contractor, its personnel, agents, or invitees, or the use, during the performance of the Contract, of any vehicles, boats, airplanes or other transportation vehicles and equipment, whether or not owned by the Contractor; and,
 - 9.2.4 such other insurance as may be agreed upon in writing between UNHCR and the Contractor.
- 9.3 The Contractor's liability policies shall also cover subcontractors and all defense costs and shall contain a standard "cross liability" clause.



- 9.4 The Contractor acknowledges and agrees that UNHCR accepts no responsibility for providing life, health, accident, travel or any other insurance coverage which may be necessary or desirable in respect of any personnel performing services for the Contractor in connection with the Contract.
- 9.5 Except for the workers' compensation insurance or any self-insurance program maintained by the Contractor and approved by UNHCR, in its sole discretion, for purposes of fulfilling the Contractor's requirements for providing insurance under the Contract, the insurance policies required under the Contract shall:
 - 9.5.1 name UNHCR as an additional insured under the liability policies, including, if required, as a separate endorsement under the policy;
 - 9.5.2 include a waiver of subrogation of the Contractor's insurance carrier's rights against UNHCR;
 - 9.5.3 provide that UNHCR shall receive written notice from the Contractor's insurance carrier not less than thirty (30) days prior to any cancellation or material change of coverage; *and*,
 - 9.5.4 include a provision for response on a primary and non-contributing basis with respect to any other insurance that may be available to UNHCR.
- 9.6 The Contractor shall be responsible to fund all amounts within any policy deductible or retention.
- 9.7 Except for any self-insurance program maintained by the Contractor and approved by UNHCR for purposes of fulfilling the Contractor's requirements for maintaining insurance under the Contract, the Contractor shall maintain the insurance taken out under the Contract with reputable insurers that are in good financial standing and that are acceptable to UNHCR. Prior to the commencement of any obligations under the Contract, the Contractor shall provide UNHCR with evidence, in the form of certificate of insurance or such other form as UNHCR may reasonably require, that demonstrates that the Contractor has taken out insurance in accordance with the requirements of the Contract. UNHCR reserves the right, upon written notice to the Contractor, to obtain copies of any insurance policies or insurance program descriptions required to be maintained by the Contractor under the Contract. Notwithstanding the provisions of Article 9.5.3, above, the Contractor shall promptly notify UNHCR concerning any cancellation or material change of insurance coverage required under the Contract.
- 9.8 The Contractor acknowledges and agrees that neither the requirement for taking out and maintaining insurance as set forth in the Contract nor the amount of any such insurance, including, but not limited to, any deductible or retention relating thereto, shall in any way be construed as limiting the Contractor's liability arising under or relating to the Contract.
- 10. **ENCUMBRANCES AND LIENS:** The Contractor shall not cause or permit any lien, attachment or other encumbrance by any person to be placed on file or to remain on file in any public office or on file with the United Nations against any monies due to the Contractor or that may become due for any work done or against any goods supplied or materials furnished under the Contract, or by reason of any other claim or demand against the Contractor or UNHCR.
- 11. **EQUIPMENT FURNISHED BY UNHCR TO THE CONTRACTOR:** Title to any equipment and supplies that may be furnished by UNHCR to the Contractor for the performance of any obligations under the Contract shall rest with UNHCR, and any such equipment shall be returned to UNHCR at the conclusion of the Contract or when no longer needed by the Contractor. Such equipment, when returned to UNHCR, shall be in the same condition as when delivered to the Contractor, subject to normal wear and tear, and the Contractor shall be liable to compensate UNHCR for the actual costs of any loss of, damage to, or degradation of the equipment that is beyond normal wear and tear.

12. COPYRIGHT, PATENTS AND OTHER PROPRIETARY RIGHTS:

12.1 Except as is otherwise expressly provided in writing in the Contract, UNHCR shall be entitled to all intellectual property and other proprietary rights including, but not limited to, patents, copyrights, and trademarks, with regard to products, processes, inventions, ideas, know-how, or documents and other materials which the Contractor has developed for UNHCR under the Contract and which bear a direct relation to or are produced or prepared or collected in consequence of, or during the course of, the performance of the Contract. The Contractor acknowledges and agrees that such products, documents and other materials constitute works made for hire for UNHCR.



- 12.2 To the extent that any such intellectual property or other proprietary rights consist of any intellectual property or other proprietary rights of the Contractor: (i) that pre-existed the performance by the Contractor of its obligations under the Contract, or (ii) that the Contractor may develop or acquire, or may have developed or acquired, independently of the performance of its obligations under the Contract, UNHCR does not and shall not claim any ownership interest thereto, and the Contractor grants to UNHCR a perpetual license to use such intellectual property or other proprietary right solely for the purposes of and in accordance with the requirements of the Contract.
- 12.3 At the request of UNHCR, the Contractor shall take all necessary steps, execute all necessary documents and generally assist in securing such proprietary rights and transferring or licensing them to UNHCR in compliance with the requirements of the applicable law and of the Contract.
- 12.4 Subject to the foregoing provisions, all maps, drawings, photographs, mosaics, plans, reports, estimates, recommendations, documents, and all other data compiled by or received by the Contractor under the Contract shall be the property of UNHCR, shall be made available for use or inspection by UNHCR at reasonable times and in reasonable places, shall be treated as confidential, and shall be delivered only to UNHCR authorized officials on completion of work under the Contract.
- 13. PUBLICITY, AND USE OF THE NAME, EMBLEM OR OFFICIAL SEAL OF THE UNITED NATIONS OR OF UNHCR: The Contractor shall not advertise or otherwise make public for purposes of commercial advantage or goodwill that it has a contractual relationship with the United Nations or UNHCR, nor shall the Contractor, in any manner whatsoever use the name, emblem or official seal of the United Nations or of UNHCR, or any abbreviation of the name of the United Nations or of UNHCR in connection with its business or otherwise without the written permission of UNHCR.
- 14. **CONFIDENTIAL NATURE OF DOCUMENTS AND INFORMATION:** Information and data that is considered proprietary by either Party or that is delivered or disclosed by one Party ("Discloser") to the other Party ("Recipient") during the course of performance of the Contract, and that is designated as confidential ("Information")¹, shall be held in confidence by that Party and shall be handled as follows:
 - 14.1 The recipient ("Recipient") of such Information shall:
 - 14.1.1 use the same care and discretion to avoid disclosure, publication or dissemination of the Discloser's Information as it uses with its own similar Information that it does not wish to disclose, publish or disseminate; *and*,
 - 14.1.2 use the Discloser's Information solely for the purpose for which it was disclosed.
 - 14.2 Provided that the Recipient has a written agreement with the following persons or entities requiring them to treat the Information confidential in accordance with the Contract and this Article 14, the Recipient may disclose Information to:
 - 14.2.1 any other party with the Discloser's prior written consent; and,
 - 14.2.2 the Recipient's employees, officials, representatives and agents who have a need to know such Information for purposes of performing obligations under the Contract, and employees officials, representatives and agents of any legal entity that it controls, controls it, or with which it is under common control, who have a need to know such Information for purposes of performing obligations under the Contract, *provided that*, for these purposes a controlled legal entity means:
 - 14.2.2.1 a corporate entity in which the Party owns or otherwise controls, whether directly or indirectly, over fifty percent (50%) of voting shares thereof; or,
 - 14.2.2.2 any entity over which the Party exercises effective managerial control; or,
 - 14.2.2.3 for UNHCR, a principal or subsidiary organ of the United Nations established in accordance with the Charter of the United Nations.

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¹ Information and data that is considered by UNHCR as proprietary and confidential includes, but is not limited to, data pertaining to refugees and persons of concern to UNHCR.



- 14.3 The Contractor may disclose Information to the extent required by law, *provided that*, subject to and without any waiver of the privileges and immunities of UNHCR, the Contractor will give UNHCR sufficient prior notice of a request for the disclosure of Information in order to allow UNHCR to have a reasonable opportunity to take protective measures or such other action as may be appropriate before any such disclosure is made.
- 14.4 UNHCR may disclose Information to the extent as required pursuant to the Charter of the United Nations, or pursuant to resolutions or regulations of the General Assembly or rules promulgated thereunder.
- 14.5 The Recipient shall not be precluded from disclosing Information that is (i) obtained by the Recipient without restriction from a third party who is not in breach of any obligation as to confidentiality to the owner of such Information or any other person, or (ii) disclosed by the Discloser to a third party without any obligation of confidentiality, or (iii) previously known by the Recipient, or (iv) at any time is developed by the Recipient completely independently of any disclosures hereunder.
- 14.6 These obligations and restrictions of confidentiality shall be effective during the term of the Contract, including any extension thereof, and, unless otherwise provided in the Contract, shall remain effective following any termination of the Contract.

15. FORCE MAJEURE; OTHER CHANGES IN CONDITIONS:

- 15.1 In the event of and as soon as possible after the occurrence of any cause constituting *force majeure*, the affected Party shall give notice and full particulars in writing to the other Party, of such occurrence or cause if the affected Party is thereby rendered unable, wholly or in part, to perform its obligations and meet its responsibilities under the Contract. The affected Party shall also notify the other Party of any other changes in condition or the occurrence of any event which interferes or threatens to interfere with its performance of the Contract. Not more than fifteen (15) days following the provision of such notice of *force majeure* or other changes in condition or occurrence, the affected Party shall also submit a statement to the other Party of estimated expenditures that will likely be incurred for the duration of the change in condition or the event of *force majeure*. On receipt of the notice or notices required hereunder, the Party not affected by the occurrence of a cause constituting *force majeure* shall take such action as it reasonably considers to be appropriate or necessary in the circumstances, including the granting to the affected Party of a reasonable extension of time in which to perform any obligations under the Contract.
- 15.2 If the Contractor is rendered unable, wholly or in part, by reason of *force majeure* to perform its obligations and meet its responsibilities under the Contract, UNHCR shall have the right to suspend or terminate the Contract on the same terms and conditions as are provided for in Article 16, "Termination," except that the period of notice shall be seven (7) days instead of thirty (30) days. In any case, UNHCR shall be entitled to consider the Contractor permanently unable to perform its obligations under the Contract in case the Contractor is unable to perform its obligations, wholly or in part, by reason of *force majeure* for any period in excess of ninety (90) days.
- 15.3 Force majeure as used herein means any unforeseeable and irresistible act of nature, any act of war (whether declared or not), invasion, revolution, insurrection, terrorism, or any other acts of a similar nature or force, provided that such acts arise from causes beyond the control and without the fault or negligence of the Contractor. The Contractor acknowledges and agrees that, with respect to any obligations under the Contract that the Contractor must perform in areas in which UNHCR is engaged in, preparing to engage in, or disengaging from any humanitarian or similar operations, any delays or failure to perform such obligations arising from or relating to harsh conditions within such areas, or to any incidents of civil unrest occurring in such areas, shall not, in and of itself, constitute force majeure under the Contract.

16. TERMINATION:

- 16.1 Either Party may terminate the Contract for cause, in whole or in part, upon thirty (30) day's notice, in writing, to the other Party. The initiation of conciliation or arbitral proceedings in accordance with Article 19 "Settlement of Disputes," below, shall not be deemed to be a "cause" for or otherwise to be in itself a termination of the Contract.
- 16.2 UNHCR may terminate the Contract at any time by providing written notice to the Contractor in any case in which the mandate of UNHCR applicable to the performance of the Contract or the funding of UNHCR



applicable to the Contract is curtailed or terminated, whether in whole or in part. In addition, unless otherwise provided by the Contract, upon sixty (60) day's advance written notice to the Contractor, UNHCR may terminate the Contract without having to provide any justification therefor.

- 16.3 In the event of any termination of the Contract, upon receipt of notice of termination that has been issued by UNHCR, the Contractor shall, except as may be directed by UNHCR in the notice of termination or otherwise in writing:
 - 16.3.1 take immediate steps to bring the performance of any obligations under the Contract to a close in a prompt and orderly manner, and in doing so, reduce expenses to a minimum;
 - 16.3.2 refrain from undertaking any further or additional commitments under the Contract as of and following the date of receipt of such notice;
 - 16.3.3 place no further subcontracts or orders for materials, services, or facilities, except as UNHCR and the Contractor agree in writing are necessary to complete any portion of the Contract that is not terminated:
 - 16.3.4 terminate all subcontracts or orders to the extent they relate to the portion of the Contract terminated:
 - 16.3.5 transfer title and deliver to UNHCR the fabricated or unfabricated parts, work in process, completed work, supplies, and other material produced or acquired for the portion of the Contract terminated;
 - 16.3.6 deliver all completed or partially completed plans, drawings, information, and other property that, if the Contract had been completed, would be required to be furnished to UNHCR thereunder;
 - 16.3.7 complete performance of the work not terminated; *and*,
 - 16.3.8 take any other action that may be necessary, or that UNHCR may direct in writing, for the minimization of losses and for the protection and preservation of any property, whether tangible or intangible, related to the Contract that is in the possession of the Contractor and in which UNHCR has or may be reasonably expected to acquire an interest.
- 16.4 In the event of any termination of the Contract, UNHCR shall be entitled to obtain reasonable written accountings from the Contractor concerning all obligations performed or pending in accordance with the Contract. In addition, UNHCR shall not be liable to pay the Contractor except for those goods delivered and services provided to UNHCR in accordance with the requirements of the Contract, but only if such goods or services were ordered, requested or otherwise provided prior to the Contractor's receipt of notice of termination from UNHCR or prior to the Contractor's tendering of notice of termination to UNHCR.
- 16.5 UNHCR may, without prejudice to any other right or remedy available to it, terminate the Contract forthwith in the event that:
 - 16.5.1 the Contractor is adjudged bankrupt, or is liquidated, or becomes insolvent, or applies for a moratorium or stay on any payment or repayment obligations, or applies to be declared insolvent;
 - 16.5.2 the Contractor is granted a moratorium or a stay, or is declared insolvent;
 - 16.5.3 the Contractor makes an assignment for the benefit of one or more of its creditors;
 - 16.5.4 a receiver is appointed on account of the insolvency of the Contractor;
 - 16.5.5 the Contractor offers a settlement in lieu of bankruptcy or receivership; or,
 - 16.5.6 UNHCR reasonably determines that the Contractor has become subject to a materially adverse change in its financial condition that threatens to substantially affect the ability of the Contractor to perform any of its obligations under the Contract.
- 16.6 Except as prohibited by law, the Contractor shall be bound to compensate UNHCR for all damages and costs, including, but not limited to, all costs incurred by UNHCR in any legal or non-legal proceedings, as a result of any of the events specified in Article 16.5, above, and resulting from or relating to a termination of the



Contract, even if the Contractor is adjudged bankrupt, or is granted a moratorium or stay or is declared insolvent. The Contractor shall immediately inform UNHCR of the occurrence of any of the events specified in Article 16.5, above, and shall provide UNHCR with any information pertinent thereto.

- 16.7 The provisions of this Article 16 are without prejudice to any other rights or remedies of UNHCR under the Contract or otherwise.
- 17. **NON-WAIVER OF RIGHTS:** The failure by either Party to exercise any rights available to it, whether under the Contract or otherwise, shall not be deemed for any purposes to constitute a waiver by the other Party of any such right or any remedy associated therewith, and shall not relieve the Parties of any of their obligations under the Contract.
- 18. **NON-EXCLUSIVITY:** Unless otherwise specified in the Contract, UNHCR shall have no obligation to purchase any minimum quantities of goods or services from the Contractor, and UNHCR shall have no limitation on its right to obtain goods or services of the same kind, quality and quantity described in the Contract, from any other source at any time.

19. **SETTLEMENT OF DISPUTES:**

- 19.1 **AMICABLE SETTLEMENT:** The Parties shall use their best efforts to amicably settle any dispute, controversy, or claim arising out of the Contract or the breach, termination, or invalidity thereof. Where the Parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the Conciliation Rules then obtaining of the United Nations Commission on International Trade Law ("UNCITRAL"), or according to such other procedure as may be agreed between the Parties in writing.
- 19.2 ARBITRATION: Any dispute, controversy, or claim between the Parties arising out of the Contract or the breach, termination, or invalidity thereof, unless settled amicably under Article 19.1, above, within sixty (60) days after receipt by one Party of the other Party's written request for such amicable settlement, shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining. The decisions of the arbitral tribunal shall be based on general principles of international commercial law. The arbitral tribunal shall be empowered to order the return or destruction of goods or any property, whether tangible or intangible, or of any confidential information provided under the Contract, order the termination of the Contract, or order that any other protective measures be taken with respect to the goods, services or any other property, whether tangible or intangible, or of any confidential information provided under the Contract, as appropriate, all in accordance with the authority of the arbitral tribunal pursuant to Article 26 ("Interim Measures of Protection") and Article 32 ("Form and Effect of the Award") of the UNCITRAL Arbitration Rules. The arbitral tribunal shall have no authority to award punitive damages. In addition, unless otherwise expressly provided in the Contract, the arbitral tribunal shall have no authority to award interest in excess of the London Inter-Bank Offered Rate ("LIBOR") then prevailing, and any such interest shall be simple interest only. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such dispute, controversy, or claim.
- 20. **PRIVILEGES AND IMMUNITIES:** Nothing in or relating to the Contract shall be deemed a waiver, express or implied, of any of the privileges and immunities of the United Nations, including its subsidiary organs or of UNHCR (as a subsidiary organ of the United Nations).

21. TAX EXEMPTION:

- 21.1 Article II, Section 7, of the Convention on the Privileges and Immunities of the United Nations provides, inter alia, that the United Nations, including UNHCR as one of its subsidiary organs, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize the exemptions of UNHCR from such taxes, restrictions, duties, or charges, the Contractor shall immediately consult with UNHCR to determine a mutually acceptable procedure.
- 21.2 The Contractor authorizes UNHCR to deduct from the Contractor's invoices any amount representing such taxes, duties or charges, unless the Contractor has consulted with UNHCR before the payment thereof and UNHCR has, in each instance, specifically authorized the Contractor to pay such taxes, duties, or charges under written protest. In that event, the Contractor shall provide UNHCR with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized, and UNHCR shall reimburse the



Contractor for any such taxes, duties, or charges so authorized by UNHCR and paid by the Contractor under written protest.

22. **OBSERVANCE OF THE LAW:** The Contractor shall comply with all laws, ordinances, rules, and regulations bearing upon the performance of its obligations under the Contract. In addition, the Contractor shall maintain compliance with all obligations relating to its registration as a qualified vendor of goods or services to UNHCR, as such obligations are set forth in vendor registration procedures.

23. MODIFICATIONS:

- 23.1 The Director of the Division for Emergency and Supply Management, or such other contracting authority as UNHCR has made known to the Contractor in writing, possesses the authority to agree on behalf of UNHCR to any modification of or change in the Contract, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in the Contract shall be valid and enforceable against UNHCR unless provided by a valid written amendment to the Contract signed by the Contractor and the Director of the Division for Emergency and Supply Management or such other contracting authority.
- 23.2 If the Contract shall be extended for additional periods in accordance with the terms and conditions of the Contract, the terms and conditions applicable to any such extended term of the Contract shall be the same terms and conditions as set forth in the Contract, unless the Parties shall have agreed otherwise pursuant to a valid amendment concluded in accordance with Article 23.1, above.
- 23.3 The terms or conditions of any supplemental undertakings, licenses, or other forms of agreement concerning any goods or services provided under the Contract shall not be valid and enforceable against UNHCR nor in any way shall constitute an agreement by UNHCR thereto unless any such undertakings, licenses or other forms are the subject of a valid amendment concluded in accordance with Article 23.1, above.

24. AUDITS AND INVESTIGATIONS:

- 24.1 Each invoice paid by UNHCR shall be subject to a post-payment audit by auditors, whether internal or external, of UNHCR or by other authorized and qualified agents of UNHCR at any time during the term of the Contract and for a period of two (2) years following the expiration or prior termination of the Contract. UNHCR shall be entitled to a refund from the Contractor for any amounts shown by such audits to have been paid by UNHCR other than in accordance with the terms and conditions of the Contract.
- 24.2 The Contractor acknowledges and agrees that, from time to time, UNHCR may conduct investigations relating to any aspect of the Contract or the award thereof, the obligations performed under the Contract, and the operations of the Contractor generally relating to performance of the Contract. The right of UNHCR to conduct an investigation and the Contractor's obligation to comply with such an investigation shall not lapse upon expiration or prior termination of the Contract. The Contractor shall provide its full and timely cooperation with any such inspections, post-payment audits or investigations. Such cooperation shall include, but shall not be limited to, the Contractor's obligation to make available its personnel and any relevant documentation for such purposes at reasonable times and on reasonable conditions and to grant to UNHCR access to the Contractor's personnel and relevant documentation. The Contractor shall require its agents, including, but not limited to, the Contractor's attorneys, accountants or other advisers, to reasonably cooperate with any inspections, post-payment audits or investigations carried out by UNHCR hereunder.

25. LIMITATION ON ACTIONS:

- 25.1 Except with respect to any indemnification obligations in Article 8, above, or as are otherwise set forth in the Contract, any arbitral proceedings in accordance with Article 19.2, above, arising out of the Contract must be commenced within three years after the cause of action has accrued.
- 25.2 The Parties further acknowledge and agree that, for these purposes, a cause of action shall accrue when the breach actually occurs, or, in the case of latent defects, when the injured Party knew or should have known all of the essential elements of the cause of action, or in the case of a breach of warranty, when tender of delivery is made, except that, if a warranty extends to future performance of the goods or any process or system and the discovery of the breach consequently must await the time when such goods or other process or system is ready



to perform in accordance with the requirements of the Contract, the cause of action accrues when such time of future performance actually begins.

- 26. **CHILD LABOR:** The Contractor represents and warrants that neither it, its parent entities (if any), nor any of the Contractor's subsidiary or affiliated entities (if any), is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, *inter alia*, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical, mental, spiritual, moral, or social development. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNHCR to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.
- 27. **MINES:** The Contractor warrants and represents that neither it, its parent entities (if any), nor any of the Contractor's subsidiaries or affiliated entities (if any), is engaged in the sale or manufacture of anti-personnel mines or components utilized in the manufacture of anti-personnel mines. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNHCR to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.

28. SEXUAL EXPLOITATION:

- 28.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by its employees or any other persons engaged and controlled by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all reasonable and appropriate measures to prohibit its employees or other persons engaged and controlled by it from exchanging any money, goods, services, or other things of value, for sexual favors or activities, or from engaging any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of these provisions shall entitle UNHCR to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.
- 28.2 UNHCR shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.
- 29. **EXPLOITATION AND ABUSE OF REFUGEES AND OTHER PERSONS OF CONCERN TO UNHCR:** The Contractor warrants that it has instructed its personnel to refrain from any conduct that would adversely reflect on UNHCR and/or the United Nations and from any activity which is incompatible with the aims and objectives of the United Nations or the mandate of UNHCR to ensure the protection of refugees and other persons of concern to UNHCR. The Contractor hereby undertakes all possible measures to prevent its personnel from exploiting and abusing refugees and other persons of concern to UNHCR. The failure of the Contractor to investigate allegations of exploitation and abuse against its personnel or related to its activities or to take corrective action when exploitation or abuse has occurred, shall entitle UNHCR to terminate the Contract immediately upon notice to the Contractor, at no cost to UNHCR.
- 30. **PAYMENT INSTRUCTIONS:** UNHCR shall, on the fulfillment of the delivery terms, unless otherwise provided in the Contract or purchase order, make payment by bank transfer within thirty days of receipt of the Contractor's invoice for the goods and copies of any other documentation specified in the Contract. Payment against the invoice referred to above will reflect any discount shown under the payment terms agreed among the parties, provided payment is made within the period required by such payment terms. The prices shown in the Contract or the purchase order may not be increased except by express written agreement of UNHCR. Documents are to be sent to the address indicated in the Contract or purchase order.

ANNEX B UNHCR Special Conditions for Fundraising Activities

1 The Relationship between the Contractor and UNHCR

- (a) The Contractor undertakes the Marketing Campaign as an independent business.
- (b) The parties acknowledge that nothing in this Agreement constitutes a relationship of employment, joint venture, agency, partnership or franchise between UNHCR and the Contractor or any Field Representatives, including Sub-Contractors (see clause 4).
- (c) Neither Party shall have, nor hold itself out as having, any right, power or authority to assume, create, or incur any expenses, liability, or obligation on behalf of the other Party, except as expressly provided in this Agreement.

2 Obligations of UNHCR

2.1 Necessary information material and training

UNHCR agrees (at its own cost) to:

- (a) provide to the Contractor or the person nominated by the Contractor with the information, documents, material and assistance reasonably necessary to enable the Marketing Campaign to be provided including but not limited to:
 - (i) Sales and Promotional Materials (including uniforms) to use at sites;
 - (ii) Education and training as reasonably required by the Contractor
- (b) provide the Contractor with the appropriate information required for the production of Sales and Promotional Material to carry out the Marketing Campaign;
- (c) provide the Contractor with 14 days prior notice of material alterations to its business that may affect the Marketing Campaign including amendments to its marketing and advertising strategies.

2.2 Nature of information, material and training:

UNHCR agrees that all information and documentation provided pursuant to clause 2.1:

- (a) will be provided in time for the first Marketing Campaign after execution of this Agreement and any amended, revised or updated information or documentation will be provided immediately when it becomes available so as to enable the Marketing Campaign to be provided;
- (b) will be provided in sufficient volume and with sufficient content as reasonably requested by the Contractor to enable the Marketing Campaign to be provided; and
- (c) concerning Sales and Promotional Material to be distributed or shown to the public, will be subject to the prior approval of the Contractor.

2.3 Site Fees and Costs

- (a) In order to avoid paying Site fees, UNHCR will assist in securing free Site locations for the Marketing Campaign.
- (b) UNHCR will pay for event locations which are not provided free of charge, provided that such locations and the expense related thereto are first approved by UNHCR.
- (c) If a recruitment Site is obtained by virtue of a UNHCR corporate partnership, the Contractor agrees not to provide a Marketing Campaign to recruit monthly donors to other fundraising clients at that location during the period of this contract, unless otherwise agreed by UNHCR on a case-by-case basis.

2.4 Administration and Donor Pledges

UNHCR will at its own cost:

- (a) use its best endeavors to follow up and corroborate the payment of the Donations (Donors Dorms data uploaded to virtual platform by the contractor) within five (5) Working Days of receipt of the Donor Forms from The Contractor; and
- (b) use its best endeavors to notify each Donor of receipt of the Donor Form and the appreciation of their ongoing support by sending a "welcome letter" to the Donor within ten (10) Working Days of the Donor Form being accepted by UNHCR.

3 Obligations of the Contractor

3.1 Recruitment Levels

- (a) The Contractor shall take all reasonable steps to recruit the volume of new donors as agreed with UNHCR each month.
- (b) The Contractor will notify UNHCR at the earliest possible stage if numbers are expected to vary by more than 20%.

3.2 Necessary Information and Material

The Contractor will provide, at its own cost:

- (a) Identification badges for the Field Representatives;
- (b) Donor Check Lists for the Field Representatives;
- (c) Wherever possible provide notice to UNHCR a minimum of one week in advance of the Sites/Areas in which the Marketing Campaign will be undertaken; and
- (d) a monthly report of any complaints received by the Contractor (including those referred from UNHCR), the action taken in response to the complaint, and the outcome of such action.

3.3 Quality control and minimization of risk

The Contractor shall ensure that the following measures are in place to minimize the risk of fraudulent and other improper behavior by the Field Representatives, including:

- (a) Potential Field Representatives undergo a background and reference check before being recruited by the Contractor;
- (b) The Contractor has an anti-fraud policy that is widely driven home to Field Representatives during training given by the Contractor;
- (c) All Field Representatives are closely supervised by Team Leaders at each location; and
- (d) Each Donor Form has a unique serial number and will use reasonable efforts to ensure that all Donor Forms are accounted for at all times.

3.4 Conduct of Field Representatives

The Contractor shall use reasonable efforts to make sure that the Field Representatives do not:

- (a) engage in misleading and deceptive conduct;
- (b) contravene any applicable laws or regulations relating to the carrying out of the Marketing Campaign;
- (c) commit any act which may materially adversely affect UNHCR's interests;
- (d) use any marketing material other than the UNHCR approved Sales and Promotional Material; nor
- (e) represent that they are UNHCR, or are authorised to act on behalf of UNHCR, except as set out in this Agreement, unless mutually agreed beforehand.

Any breach of the codes of conducts listed above may lead to termination of the appointment of the concerned Field Representative and/or Termination of the entire Agreement, subject to the provisions in Sections 10 and 11 of the main agreement.

3.5 No cash donations

The Contractor undertakes to take reasonable efforts to ensure that neither they nor the Field Representatives solicit, procure or accept cash donations or any other donations except pursuant to a properly completed Donor Form. The Contractor will be fully responsible and liable to UNHCR for the actions of the Field Representatives subject to clause 19 in the main agreement and shall fully indemnify UNHCR for any loss, damages or liability arising out of any default by the Field Representatives subject to clause 22 in the main agreement.

4. Submission of Donor Forms

(a) The Contractor shall use reasonable efforts to ensure that the Donors complete and sign the Donor Forms.

- (b) The Contractor shall take reasonable steps to ensure that all Donor Forms are complete, signed and accurate.
- (c) Subject to any privacy requirements (as specified in Clause 8), the Contractor shall enter data details of Donors Forms onto an online payment platform (Banwire) and into the register of data within three (3) Working Days from the date of signing of the Donor Forms.
- (d) The Contractor shall deliver original Donor Forms duly signed and completed to UNHCR within five (5) Working Days of their signing.
- (e) UNHCR will, by the end of each Working Week, confirm (by electronic mail to the Contractor):
 - (i) the number of Donor Forms by Field Representative which have been successfully processed and paid to UNHCR during the previous Working Week (hereinafter the "Approved Donor Forms"), and
 - (ii) the number of original Donor Forms received by UNHCR on a weekly basis as per clause 4 (d) above.
- (f) Subject to any privacy requirements (as specified in Clause 8), the Contractor shall, based on the confirmation sent by UNHCR per clause 4 (e), enter data details of Approved Donors Forms onto the register of data and forward a copy of the part of the file created under the Database the previous Working Week to UNHCR via a secure file transfer on a weekly basis and within three (3) Working Days from receipt of UNHCR confirmation as per clause 4 (e) above. In the event there are any data entry errors onto the register of data, the SERVICE PROVIDER and UNHCR will revise such errors and determine a solution case by case.

5 Fees

5.1 Calculation of Fees

UNHCR shall pay the Contractor the Fees as specified in Schedule A.

5.2 Invoicing

With reference to Schedule A, The Contractor shall issue a weekly invoice to UNHCR for Fees payable, showing the amount of Fees payable and the number of Approved Donor Forms for the previous Working Week.

5.3 Payment Terms

UNHCR shall pay the Contractor at one time on a monthly basis the aggregate Fees due pursuant to the weekly invoices received during a calendar month. Payment terms are 30 calendar days from receipt of the last weekly invoice received in a given month. In the event of termination of this Agreement, UNHCR shall pay all outstanding invoices and any other amounts owing to the Contractor within 30 days of termination.

6 Warranties

6.1 Warranties by UNHCR

UNHCR warrants to the Contractor that as at the date of execution of this Agreement and at all times during the term of this Agreement:

- (a) UNHCR is a subsidiary organ to the United Nations, and its Regional and Local offices has full legal rights, powers, and/or authority to perform its activities in the Territory;
- (b) UNHCR has obtained all permits, licenses and/or consents required under any applicable relevant rules and regulations

- (c) the execution, delivery and performance of and compliance with this Agreement does not, and will not, conflict with, or constitute a breach of default under any contract, agreement, instrument, order, statute, rule or regulation applicable to UNHCR;
- (d) any intellectual property of UNHCR does not infringe the rights of any person and there is no claim in relation to the intellectual property; and
- (e) all material, information or documents provided by UNHCR to the Contractor or Field Representatives will be accurate and not misleading or deceptive.

6.2 Warranties by the Contractor

The Contractor warrants to UNHCR that as at the date of execution of this Agreement and at all times during the term of this Agreement:

- (a) the Contractor is a company organized and established under the laws of the Territory and has full legal rights, powers, and/or authority to perform any activities of a company.
- (b) the Contractor has obtained all permits, licenses and/or consents required under its articles of association and prevailing laws and regulations to perform its business activities, and to execute and deliver this Agreement;
- (c) the execution, delivery and performance of and compliance with this Agreement does not, and will not, conflict with, or constitute a breach of default under any contract, agreement, instrument, order, statute, rule or regulation applicable to the Contractor; and
- (d) any intellectual property of The Contractor does not infringe the rights of any person and there is no claim in relation to the intellectual property;
- (e) all material, information or documents provided by the Contractor to UNHCR will be accurate and not misleading or deceptive; and
- (f) the Contractor has complied with all requirements of all legislation, law, rules, regulations and governmental or regulatory policies in relation to its business including obtaining and maintaining required authorizations and approvals required.
- (g) the Contractor represents and warrants to UNHCR that neither the Contractor nor any person or entity controlling company, controlled by the Contractor or under common control with the Contractor (a) is engaged in the sale or manufacture of anti-personnel mines or of components utilized in the manufacture of anti-personnel mines, or (b) employs child labor in the conduct of its business. The Contractor acknowledges and agrees that a breach of this provision is a breach of an essential term of this Agreement, entitling UNHCR to terminate the same immediately by written notice to the Contractor.

7 Confidentiality

7.1 Confidentiality Undertaking

Each Party agrees with the other that all Confidential Information is confidential and must not be disclosed, divulged or otherwise placed at the disposal of any person except:

(a) to employees, legal advisers, auditors and other Field Representatives requiring the information for the purposes of this Agreement and who have first undertaken in writing to comply with this clause;

- (b) with the consent of the Party who supplied the information;
- (c) if without prejudice to UNHCR's Privileges and Immunities, the information is prior to the execution of this Agreement lawfully in the possession of the Party through sources other than the other Party;
- (d) if required by law or a stock exchange regulation after first notifying the other Party and taking reasonable steps requested to limit disclosure; or
- (e) if the information is or becomes generally or publicly available other than through the default of a Party who divulges the information. Confidential Information shall mean, but shall not be limited to, any personal (bio) data, information, drawings, methods, trade secrets, copyrights, patents, know how, logotypes and any other proprietary rights whether patented or not, patentable or not relating to business, operations, affairs, trade secrets or technology of the other Party, to which each party will have access or which is disclosed to a Party in writing or orally whether identified as confidential, secret or not.

7.2 Customer Database

Subject to any privacy requirement (as specified in Clause 8), UNHCR agrees that, for internal purposes:

- (a) the Contractor may record the information detailed in Clauses 4., 8.4 (a) to (h) (Donor Details) into a Database maintained by UNHCR; and
- (b) the Contractor may retain, maintain and make copies of such Donor Details for a period of 7 months after the Agreement has been terminates in order to reconcile records.

7.3 The Contractor agrees that:

- (a) The Contractor will not disclose any Donor Details to a third party except as permitted by this clause or the above sub-clause:
- (b) The Contractor retains title of the Donor details until the relevant invoice is paid in full. After such time the Contractor retains no interest or title in the Donor Details; and
- (c) The Contractor will not use the Database for any other purpose other than stated in this Agreement.

7.4 Return of Confidential Material

Unless otherwise agreed between the Parties, each Party must return to the other Party or destroy (as directed by the other Party) all Confidential Information (including all copies of and material representing such Confidential Information) to the other Party immediately upon demand or upon termination of this Agreement. After this event, the Parties may only retain agreed portions of the Confidential Information for accounting purposes. This information will include, but not be limited to the following information known as "Donor details":

- (a) Donor Form Serial Numbers
- (b) Donor Surnames
- (c) Donor First Names

- (d) Daytime Contact Numbers
- (e) Sign-Up Dates
- (f) Direct Debit Start Dates
- (g) Rejection Dates
- (h) Rejection Type and Reason

8 Privacy

Each Party agrees to take all reasonable steps (including any reasonable steps requested by the other Party) to enable the other Party to comply with its privacy obligations including not using or disclosing any personal information collected by means of Donor Forms or otherwise pursuant to this Agreement without the written consent of the individual to whom the personal information relates.

8.1 The Contractor will also use reasonable efforts to ensure the following:

- (a) That all Donor Forms have a unique serial number;
- (b) That all Donor Forms are assigned to individual Field Representatives daily and are all submitted back to The Contractor daily;
- (c) That no copies of Donor Forms are kept by the Field Representatives; and
- (d) That Field Representatives do not capture Donor details by any means other than on UNHCR Donor Forms with a unique serial number.

9 Publicity

No Party will make an announcement concerning the terms of this Agreement except with the agreement of the other Party.

10 Reputation

Neither Party will do any act that may harm the reputation of the other Party and will take all reasonable steps to ensure that their officers, employees and Field Representatives do not do any act that may harm the reputation of the other Party.

11 Complaints

- (a) Any complaints made to UNHCR concerning the Marketing Campaign will be referred within 1 working day to the nominated officer of the Contractor (the **Complaints Officer**). The Contractor will deal with the complaint and revert to UNHCR on the action taken within one week. If the case requires more time The Contractor will notify UNHCR within 1 working day and will endeavor to complete the action taken with 5 working days.
- (b) Any complaints made concerning UNHCR to The Contractor by members of the public, the Contractor Complaints Officer will refer within 1 week to an officer at UNHCR.
- (c) The Complaints Officer will keep a register of the details of all:
 - (i) complainants;
 - (ii) complaints;

- (iii) any action taken as a result of the complaint; and
- (iv) the outcome of such action.
- (d) The Complaints Officer will report on outcomes of complaints in a weekly summary customer service report to be emailed to UNHCR.
- (e) Any complaints that are serious in nature will be investigated starting no later than 24 hours after the Contractor receives notice of the complaint.

12 Effects of Termination

Upon suspension or termination of this Agreement for any reason:

- (a) The Contractor shall take all reasonable steps to ensure all written or printed materials (including the Sales and Promotional Materials) then in possession or control of the Contractor, on which any trademark of UNHCR is printed or recorded, is destroyed, or returned to UNHCR at the sole discretion of UNHCR; and
- (b) The Contractor shall cease to use trademarks of UNHCR, and,
- (c) Donor Details shall vest with UNHCR.

13 Accrued rights and liabilities

Termination of this Agreement will not affect accrued rights and obligations including the right of the Contractor to be paid the Fees for Application Forms submitted before or within 14 days after termination.

14 Survival

The provisions of clauses 8, 9, 10 and 11 continue in full force and after the termination of this Agreement.

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